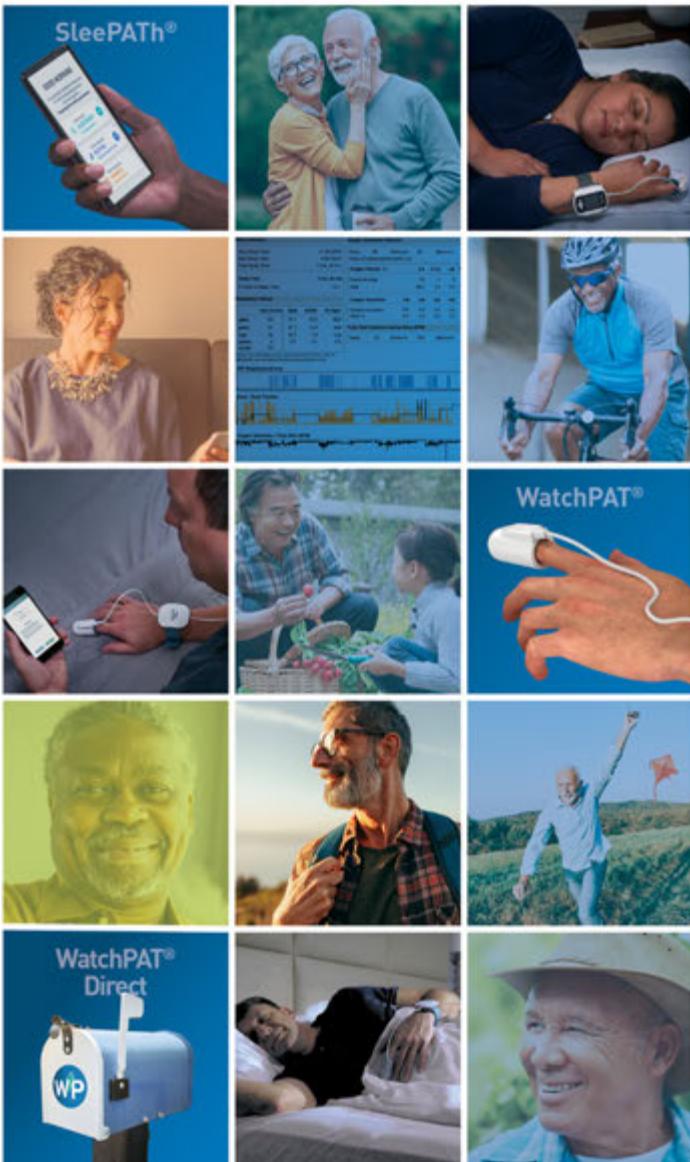




**ZOLL® Itamar®, a leader in
home sleep apnea solutions**

ZOLL® itamar®

**THE
WatchPAT® CATALOG**



Innovative sleep apnea solutions—
from advanced at-home tests
to comprehensive patient
management services

CONTENTS

In sleep apnea management

Here for you every step of the pathway

What you'll find in this catalog

ZOLL® Itamar® is a medical device company focused on leading the integration of sleep apnea management into the cardiac patient care pathway. We are proud to offer an array of products and services designed to meet the needs of healthcare professionals and their patients.

Our mission

- ✓ Provide state-of-the-art technology for diagnostic accuracy
- ✓ Expedite and optimize sleep apnea care for patients
- ✓ Maximize efficiency and reduce burden for clinical practices

ADVANCED TECHNOLOGY



PAT® Signal

04

Powering WatchPAT® home sleep apnea tests (HSATs)

BREAKTHROUGH PRODUCTS



WatchPAT® ONE

06

Disposable HSAT



WatchPAT® 300

08

Reusable HSAT



SleePATh®

10

Digital patient management solution

VALUE-ADDED SERVICES



WatchPAT® Solutions

12

Sleep apnea management program

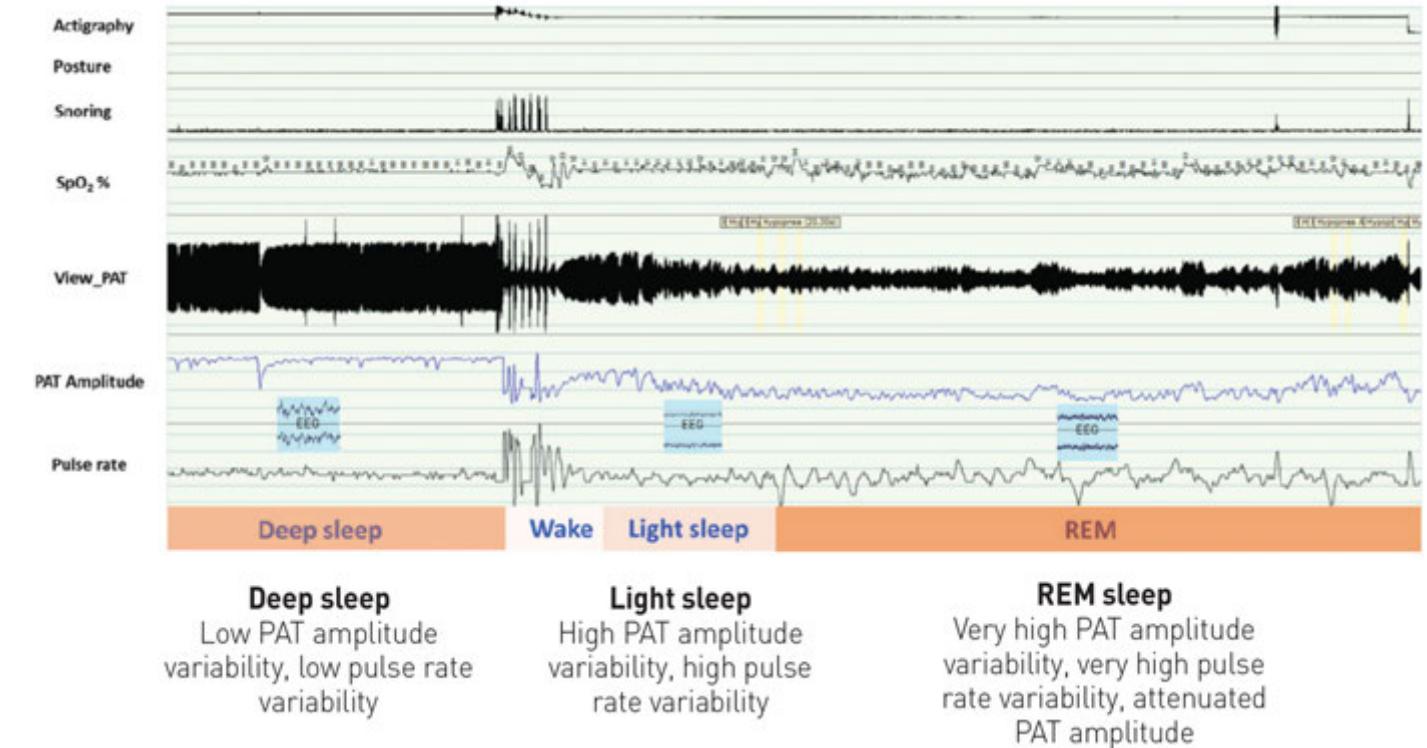


WatchPAT® Direct

14

Program to help practices increase HSAT access

PAT® Signal



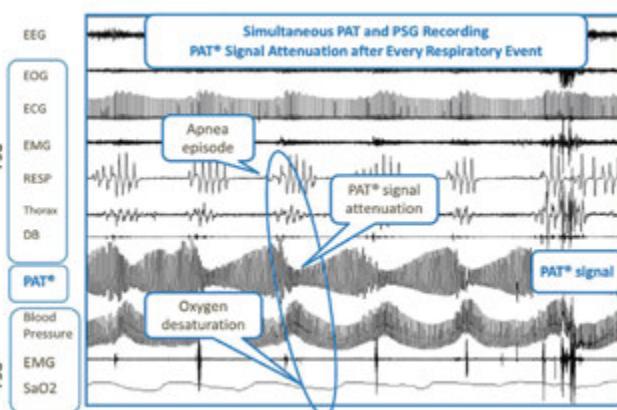
Why WatchPAT® HSATs

Precision at their fingertips

- ✓ The innovative, proprietary Peripheral Arterial Tone (PAT®) signal is a noninvasive measure of the arterial pulsatile volume changes at the patient's fingertip
- ✓ The PAT® signal attenuation and accelerated pulse rate has been shown to reflect sympathetic activation, which is a clinically validated surrogate for autonomic arousals and micro-arousals found in sleep disordered breathing (SDB)¹
- ✓ Combined with oximetry desaturations or resaturations, the proprietary WatchPAT® algorithm accurately classifies the SDB events into AHI, ODI, and RDI* to provide physicians with a comprehensive assessment

Clinically validated vs polysomnography (PSG)

- Significant **89%** correlation with PSG for AHI, as reported in a 14-study meta-analysis ($P<0.001$)¹



Example of simultaneous PAT® and PSG recording.²

DB=decibels; ECG=electrocardiogram; EEG=electroencephalogram; EMG=electromyography; EOG=electrooculogram; PAT®=Peripheral Arterial Tone; PSG=polysomnography; RESP=respiratory rate; SaO₂=oxygen saturation.

*AHI=apnea-hypopnea index; ODI=oxygen desaturation index; RDI=respiratory disturbance index.

Advanced capabilities

- ✓ Clinically validated sleep architecture provides information on sleep staging, including sleep efficiency, sleep latency, and rapid eye movement (REM) latency^{3,4}
- ✓ Also detects REM-related sleep apnea with REM and non-REM AHI



See what PAT® can show you.
Just scan QR code.



Learn more about the PAT® signal at PAT® Academy

You're invited to attend live and interactive no-cost online webinars led by clinical experts, with courses designed to take clinicians from basic to advanced case analyses.



WatchPAT® ONE HSAT



Fully reliable. Fully disposable.

Single use to facilitate practice scalability

No limit to the number of tests that can be ordered and patients who can be tested at any given time

Immediate, highly accurate results to expedite diagnoses

 No waiting for device returns

 Comprehensive automated study report that is ready for interpretation and accessible within minutes of study completion

 Autoscorer to save valuable time and avoid inter-reader variability

 Raw data is always available for your review with each study per the American Academy of Sleep Medicine

Looks further than AHI to enhance diagnosis, including

-  Sleep architecture
-  True sleep time
-  Central sleep apnea
-  Cheyne-Stokes respiration
-  Arrhythmia Detection Feature
-  REM sleep apnea
-  Sleep latency
-  AHI severity scale
-  Body position statistics
-  Heart rate
-  Snoring

An advanced, trusted disposable HSAT

Fully disposable to streamline workflow

- No waiting for device returns
- No cleaning or charging
- Offers WatchPAT® ONE Green Program that properly disposes of devices

Easy to use to promote study completion and patient satisfaction

- 3 points of contact
- Intuitive design
- Simple instructions

Did you know?

WatchPAT® has a higher reimbursement rate vs airflow devices without sleep time under CPT code 95800.

Cutting-edge features to help streamline and elevate patient care

SleePATh® digital patient app, including a digital screening tool, digital pre- and post-test questionnaires, and centralized data management (see page 10 for details)

WatchPAT® Arrhythmia Detection Feature

FDA-cleared to identify AFib events and premature beats*

*The WatchPAT® is not intended to be used as a diagnostic device for any cardiac arrhythmia and is not intended to replace traditional methods of diagnosis for cardiac arrhythmias

 **Learn more.**
Just scan QR code.



WatchPAT® 300 HSAT



Simple. Accurate. Reliable.

Smart design to streamline workflow

- Rapid set-up and study download time
- No downtime for charging
- Easy cleaning
- Intuitive, patient-friendly design
- Streamlined patient education with only 3 points of contact

Comprehensive automated study report to expedite diagnosis

- Highly accurate results¹
- Autoscoring to save valuable time and avoid inter-reader variability
- Raw data is always available for your review with each study per the American Academy of Sleep Medicine

Looks further than AHI to enhance diagnosis, including

- ✓ Sleep architecture
- ✓ True sleep time
- ✓ Central sleep apnea
- ✓ Cheyne-Stokes respiration
- ✓ Arrhythmia Detection Feature
- ✓ REM sleep apnea
- ✓ Sleep latency
- ✓ AHI severity scale
- ✓ Body position statistics
- ✓ Heart rate
- ✓ Snoring

An advanced, trusted reusable HSAT

Cutting-edge features to help streamline and elevate patient care

SleePAt® digital patient app, including a digital screening tool, digital pre- and post-test questionnaires, and centralized data management (see page 10 for details)

WatchPAT® Arrhythmia Detection Feature

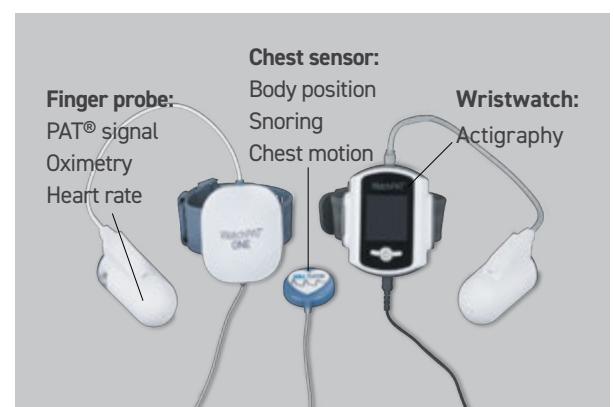
FDA-cleared to identify AFib events and premature beats*

*The WatchPAT® is not intended to be used as a diagnostic device for any cardiac arrhythmia and is not intended to replace traditional methods of diagnosis for cardiac arrhythmias

Did you know?

WatchPAT® has a higher reimbursement rate vs airflow devices without sleep time under CPT code 95800.

Anatomy of accuracy

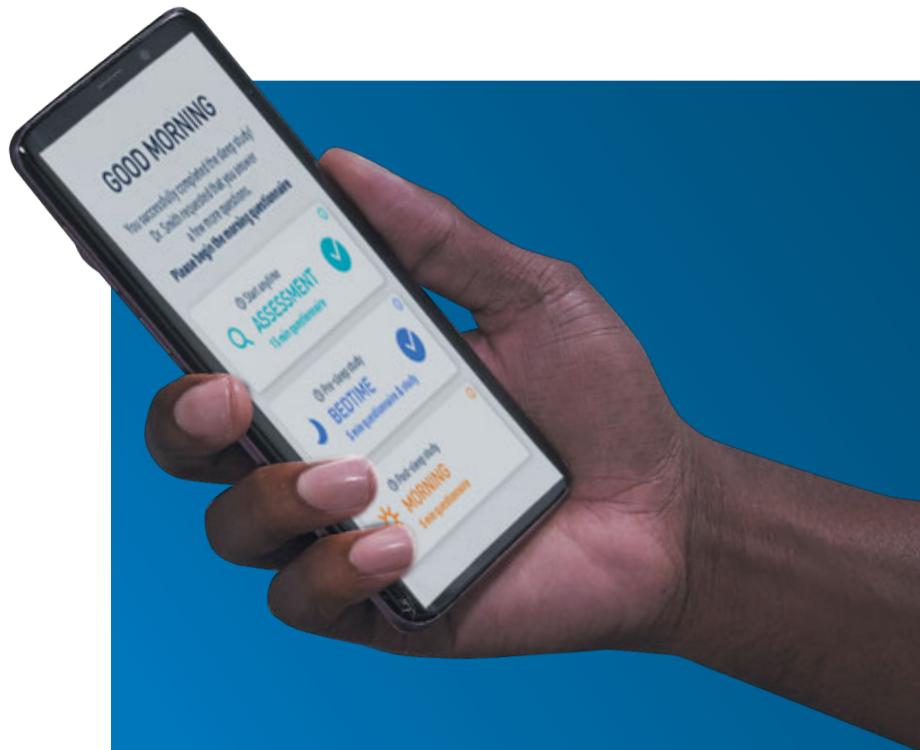


WatchPAT® HSATs (both WatchPAT® ONE and WatchPAT® 300) are built with 3 points of contact that capture critical sleep metrics

Learn more.
Just scan QR code.



SleePATH®



A revolutionary digital patient app

Digital questionnaires to fill in gaps, streamline diagnosis, and reduce backlog

- ✓ Screening questionnaire that includes STOP-Bang and/or Epworth Sleepiness Scale to facilitate preauthorization without an office visit
- ✓ Bedtime and morning questionnaires for sleep apnea and beyond, including insomnia, restless leg syndrome, and daytime sleepiness
- ✓ Eliminates paperwork, redundancy, and time-consuming data entry
- ✓ Supports telemedicine by capturing recommended Adult Comprehensive Sleep Evaluation questions

Enables centralized data management to provide the full picture in one place

- Integrates WatchPAT® sleep study results with questionnaire responses in a single automated report

Navigation tool to keep patients engaged and informed

Gives clinics the option to generate automatic notifications that:

- Remind patients to complete questionnaires and sleep study
- Apprise patients of their status and next steps in the process



Simple. Accurate. Reliable.

WatchPAT® delivers comprehensive, automated sleep study reports

- Auto-scoring reports are available after each study to maximize your efficiency.
- Raw data is always available for your review with each study per the American Academy of Sleep Medicine.
- Data editing option is included for maximum diagnostic flexibility.

Learn more.
Just scan QR code.

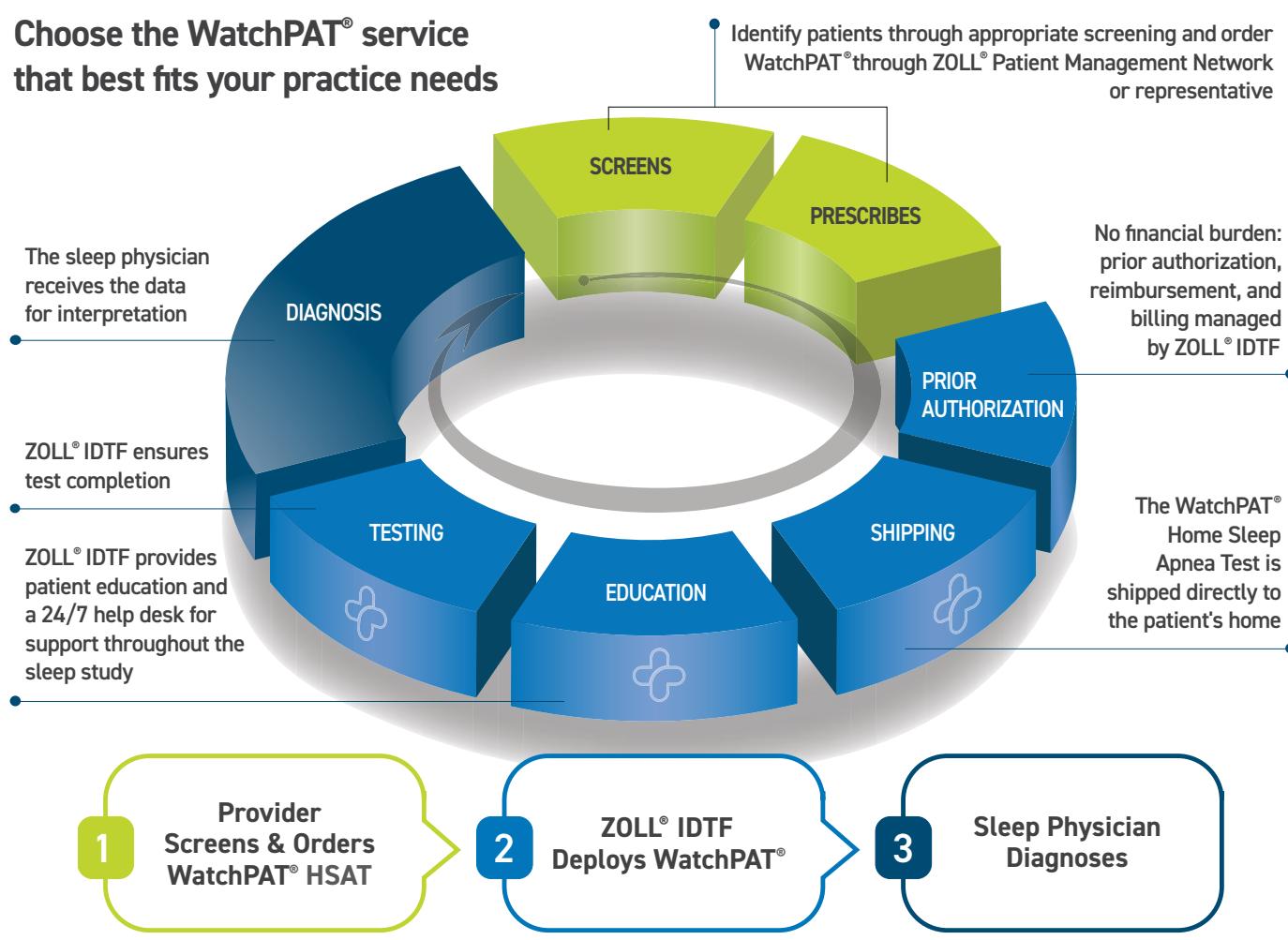


WatchPAT® Solutions



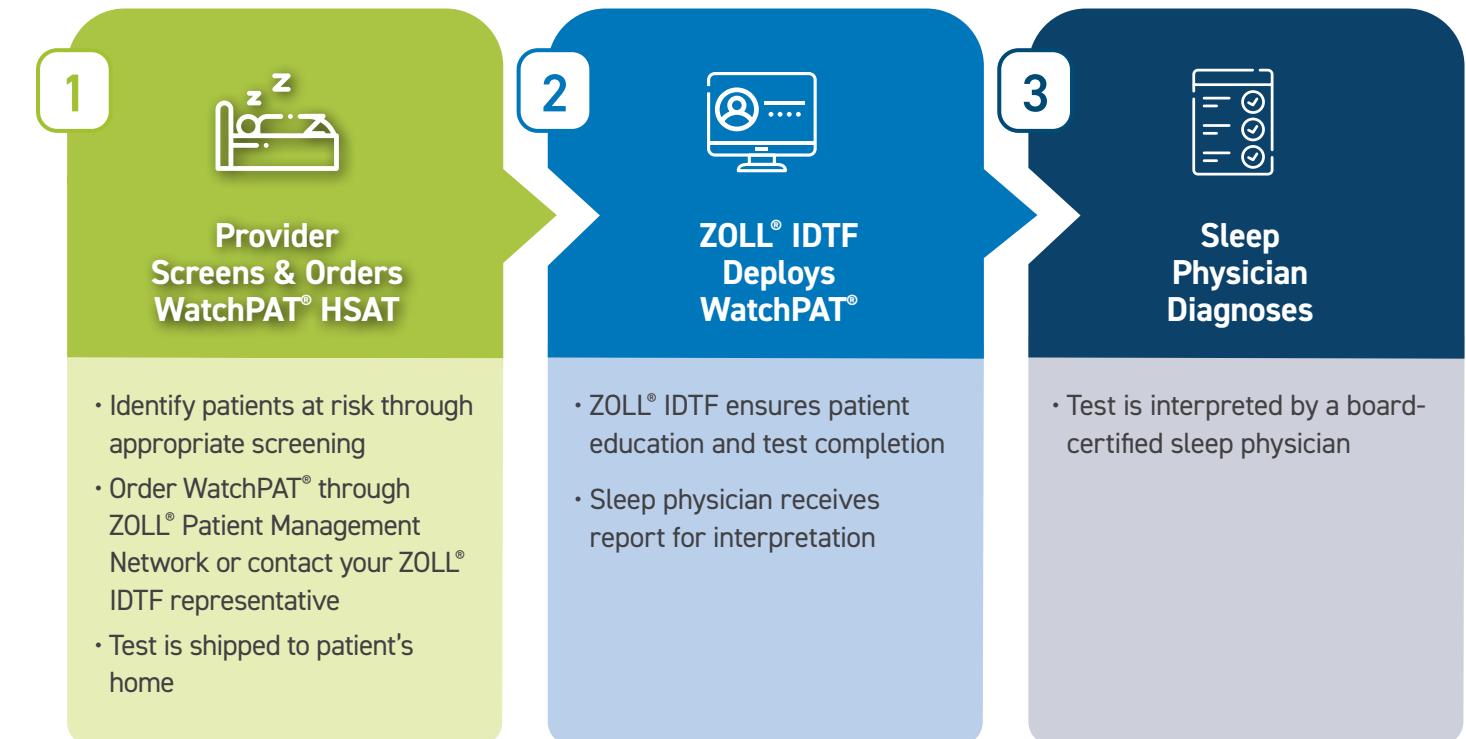
WatchPAT® has you covered

Choose the WatchPAT® service that best fits your practice needs



It's as easy as 1-2-3:

simply screen and prescribe; we can do the rest (within 2-3 weeks on average)



WatchPAT® simplifies patient care

Let WatchPAT® shoulder the burden of sleep apnea management.

- Addressing sleep apnea in the cardiovascular setting is imperative
- However, it adds a significant workload to practices
- Now, it can be effectively managed with our complete and customizable solutions

We take care of it all!

- ✓ Prior authorization is managed by ZOLL® IDTF
- ✓ No financial burden for the practice
- ✓ ZOLL® IDTF handles reimbursement and billing
- ✓ Scalable to meet the needs of your practice



Learn more.
Just scan QR code.



WatchPAT® Direct



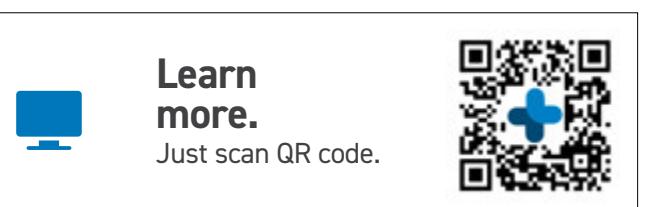
A direct path to easy implementation

Enables clinics to scale their HSAT program

- ✓ Designed to help expand patient access quickly by reducing backlog
- ✓ Requires minimal time and effort from office staff, with no in-office visits needed
- ✓ No limit to the number of devices that can be ordered
- ✓ Customizable based on the clinic's specific needs

A streamlined HSAT model with no upfront costs

- No investment in capital equipment
- Ideal for clinics with
 - Limited office staff
 - Patients in multiple remote locations
 - Limited access to capital needs



PREPARES
WatchPAT® HSAT
device of your choice



SHIPS DEVICE
that is ready for
use directly to
the patient



CALLS
patient with
instructions on
using device



UPLOADS
reports with sleep data
to the cloud for
your review



References: 1. Yalamanchali S, Farajian V, Hamilton C, Pott TR, Samuelson CG, Friedman M. Diagnosis of obstructive sleep apnea by peripheral arterial tonometry: meta-analysis. *JAMA Otolaryngol Head Neck Surg.* 2013;139(12):1343-1350. 2. Data on file. ZOLL Itamar. 3. Hedner J, Pillar G, Pittman SD, Zou D, Grote L, White DP. A novel adaptive wrist actigraphy algorithm for sleep-wake assessment in sleep apnea patients. *Sleep.* 2004;27(8):1560-1566. 4. Hedner J, White DP, Malhotra A, et al. Sleep staging based on autonomic signals: a multi-center validation study. *J Clin Sleep Med.* 2011;7(3):301-306.

Copyright © 2023 ZOLL Itamar. All rights reserved. WatchPAT and PAT are trademarks or registered trademarks of ZOLL Itamar, a subsidiary of ZOLL Medical Corporation, in the United States and/or other countries. All other trademarks are the property of their respective owners.